SUBHASISH KARMAKAR

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Design Leader | Entrepreneur | Culture Shaper

22 Years of hallmark career | Built global design orgs, ran award-winning restaurant.

□ PROFILE SYNOPSIS

- Design Leadership: Expert in driving design strategy and product innovation, shaping and shipping world-class products across diverse industries including Cyber Security, Healthcare, Consumer Electronics, Smart Home, Travel, and Enterprise Software.
- Extensive leadership experience at top organizations like Microsoft, IBM, Logitech, Philips, and multiple startups, guiding teams through complex, high-impact design challenges.
- Excellence in spearheading design innovation, leading POCs, ideation, and the creative design process, while influencing product roadmaps to deliver impactful, market-leading solutions.
- → **Founded an award-winning Indian restaurant**, achieving Best Restaurant recognition 5 times over 6 successful years, blending business creativity and design excellence.
- Progressive history of leading the AI and Agent experiences charter for Microsoft India, winning 3 global hackathon awards and filing patents for design solutions.
- → **Nurtured collaborative design cultures**, uniting engineering, business, and design teams globally to drive sustained innovation and performance.
- → **Business Acumen:** Built profitable ventures and effectively managed multi-million-dollar budgets, demonstrating the ability to balance creativity with strategic business objectives.
- → Certified Product Manager (Pragmatic Marketing USA) and Human Factors Specialist (HFI), recognized for ability to transform design thinking into business success.

Core Competencies

Strategic Business Leadership & Innovation | Product Design | UX Strategy | Product Strategy | Design Leadership | Team Management | P&L | Design Consulting | Mentoring | User Research | Interaction Design | AI & Agent Experience | Cross-functional Collaboration

☐ CAREER CONTOUR

Microsoft India | Head of Design, Microsoft Security | JUN 2020 - APRIL 2025

Organizational Excellence:

- Founded the UX Organization in India for Microsoft's \$20B Security Business.
- → Oversaw 10+ products across consumer and enterprise sectors.
- → Expanded the Design Team to **24** members across two locations.
- → Managed Principal and Senior Managers, guiding their teams to success.

Inclusive Design-Centric Team Culture:

- → Built a diverse, cross-functional team, achieving a **75%+** thriving score for 4 years with under **3%** attrition.
- → Instilled innovation and product-centric thinking, earning multiple global hackathon awards.
- → Promoted a customer-centric culture in Product Management and Engineering by collaborating with CVPs and organizing design thinking workshops.

Product Excellence & Innovation:

- → Led Agent and Embedded Copilot experiences for Microsoft Purview.
- Spearheaded the design of V1 security products for both consumer and enterprise markets.
- → Pioneered an **Al-driven cyber fraud prevention solution,** boosting cybercrime detection by 40% in collaboration with Telangana Police.
- → Elevated app store ratings from 2.5 to **4**, increasing monthly usage to **2M** in one year.
- → Contributed to the incubation team developing **next-gen Security products** using AI agents.

Pramati Technologies | Head of Product Design & Services | APR 2016 - May 2020

- → Expanded Wavemaker's client base from 0 to 20+ in 3 years.
- → Founded Imaginea Design Labs, driving team growth and business expansion.
- → Managed sales, digital marketing, and P&L, ensuring sustained business growth and profitability.

Founder of Indian Restaurant Nabanno | JUN 2014 - FEB 2020

- → Managed the end-to-end customer experience, crafting seamless omnichannel branding.
- → Designed innovative food offerings and experiences.
- → Featured in prestigious media outlets like BBC Good Food. Gained recognition across national magazines, newspapers & TV channels.

Director of Product Design | Canvera | JUN 2013 - May 2014

→ Leading the design team of 20+ members and successfully delivering 4 cross-platform consumer products.

Head of Design and Product Management | Logitech | Nov 2011 - Mar 2013

Managed a global design team of Product Designers, Product Managers, Industrial Designers & Design Agencies across India and the US, successfully launching 3 universal remotes in Europe and North America, which became bestsellers on Amazon and Best Buy.

☐ EARLY CAREER GLIMPSE

Manager User Experience | Philips Design | Singapore | Dec 2010 - Oct 2011

Manager User Experience | IBM Software Labs | Bangalore | Dec 2009 - Nov 2010

Manager User Experience | eMids Technologies | Bangalore | Nov 2008 - Nov 2009

Manager User Experience | Convergys Learning | Hyderabad | Feb 2003 - Nov 2008

Various Organizations | Mar 1999 - Feb 2003

Began as a Visualizer and Designer at 123greetings, later working with startups and mid-size organizations for 4 years.

□ NOTABLE ACCOMPLISHMENTS

- → Microsoft India: Launched V1 of the Defender consumer product with an app store rating of 4+.
- → Microsoft India: Scaled the team from 2 to 24 members across multiple locations.
- → Microsoft India: Earned global hackathon awards for innovative solutions.
- → Wavemaker: Redesigned the RAD platform, driving a \$5M revenue boost.
- → Sensit: Nominated as one of the most innovative products at UXINDIA 2017 for the IoT smart chair.
- → Imaginea Design Labs: Grew revenue from \$0 to \$3M and built a diverse team of 45 designers across 3 locations.
- → Nabanno: Won the prestigious Times Food Award for 5 consecutive years.
- → Canvera: Launched 4 key products within just 9 months, ensuring rapid market impact.
- → Canvera: Designed a platform that resulted in a 30% increase in new customer acquisition.
- → Logitech: Successfully launched 3 smart remotes, including Harmony Ultimate, Harmony Smart Control, and Harmony Touch, which became the best-selling remotes of the year.

□ BLOGS & ARTICLES

- → Crafting Experiences: Blending culture, cuisine and Craft-Beyond the interface
- → <u>5 Reasons why design is going to lead the business of the future</u>
- → Role of Design in IOT
- → How to design an usable EMR application (Whitepaper)
- → Applying Learner Centered Design in designing training for Call Center Agents (Case Study)

□ TALKS

- Designing for Micro moments
- → Design Thinking for Startups

☐ ACADEMIC CREDENTIALS

- → Masters in English Literature | 1998 (Dropped Out)
- → Bachelor of Arts (English Honors) | University of Calcutta | 1996